



Sustainability in Business: Integrating CSR into Long-term Strategy



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KEYWORDS	ABSTRACT
<p>Keywords:</p> <p>Corporate Social Responsibility; Strategic Integration; Organizational Culture; Leadership; Sustainable Business Strategy.</p> <p>Conflict of Interest Statement:</p> <p>The author(s) declares that the research was conducted in the absence of any commercial or financial relationships that could be construed as a potential conflict of interest.</p> <p>Copyright © 2024 ABIM. All rights reserved.</p>	<p>Purpose: This study investigates the integration of Corporate Social Responsibility (CSR) into long-term business strategies, emphasizing its role in enhancing competitive advantage and sustainability. The research explores how CSR can be embedded into strategic planning, focusing on leadership, organizational culture, and strategic alignment to achieve sustained business success.</p> <p>Research Design and Methodology: The study employs a qualitative systematic literature review approach, analyzing existing literature on CSR integration and strategic management. It synthesizes insights from various empirical studies to develop a comprehensive framework for integrating CSR into business strategies.</p> <p>Findings and Discussion: The findings reveal that effective CSR integration enhances financial and non-financial performance, including customer loyalty, operational efficiency, and market competitiveness. Strong leadership and a supportive organizational culture are critical to embedding CSR into core business strategy. The study identifies key barriers, such as internal resistance and initial investment needs, and drivers, like regulatory pressure and consumer demand, that influence CSR integration.</p> <p>Implications: The study offers practical implications for managers and policymakers, suggesting a strategic approach to CSR that aligns with business objectives. It also provides theoretical contributions by expanding the understanding of CSR's role in achieving long-term sustainability and competitive advantage. Future research should focus on quantitative analysis and the impact of emerging technologies on CSR integration.</p>

Introduction

In recent years, the business landscape has witnessed a significant transformation in how sustainability is perceived and integrated into corporate strategies. Initially seen as a supplementary concern, sustainability has become a critical strategic necessity for businesses across various industries. The pressures of globalization, environmental challenges, and increasing stakeholder expectations have necessitated this shift, making sustainability a fundamental aspect of long-term business strategy. Ioannou & Serafeim (2019) highlight that companies that adopt sustainability practices respond to external pressures and unlock new opportunities for differentiation and value creation. Similarly, Maccarrone & Contri (2021) emphasize the importance of formal tools in integrating sustainability into corporate strategy, showcasing how structured approaches can facilitate

this integration. These studies illustrate that sustainability is no longer just about corporate responsibility; it is about ensuring the long-term viability of the business in a rapidly changing world. Despite the significant progress in sustainability integration, many companies still need help to embed it into their core strategies. Bradford et al. (2017) point out that while businesses acknowledge the importance of sustainability, there often needs to be more connection between sustainability initiatives and broader business objectives. This disconnect can undermine the potential impact of sustainability efforts, leading to missed opportunities for enhancing corporate reputation and performance. Studies have shown that aligning sustainability with business strategy can improve financial performance and stakeholder engagement. According to research by Hahn et al. (2018), companies that strategically align their sustainability efforts with their business goals are more likely to achieve long-term success and stakeholder trust. This alignment is crucial for companies looking to navigate the complexities of modern business environments effectively.

Recent studies have increasingly focused on integrating Corporate Social Responsibility (CSR) and sustainability into business strategies, highlighting their growing importance in enhancing corporate reputation, consumer loyalty, and financial performance. Iglesias et al. (2020) found that robust CSR programs are associated with higher consumer trust and brand loyalty, subsequently improving market performance. Feng et al. (2017) demonstrated that CSR initiatives, especially those targeting environmental sustainability, positively correlate with financial performance, particularly in industries vulnerable to environmental risks. Moreover, Derqui (2020) discussed the shift in corporate sustainability, noting that it is now recognized as a source of revenue and competitive advantage. Additionally, the relationship between CSR and Human Resource Management (HRM) has been explored, with Herrera & de las Heras-Rosas (2020) examining their combined impact on economic, environmental, and social sustainability. These studies collectively represent the current state of the art, reflecting an evolving understanding of how CSR can be leveraged to achieve social and economic objectives. Recent literature has brought to light persistent challenges in implementing Corporate Social Responsibility (CSR), particularly the tendency for companies to treat CSR as an isolated activity detached from core business operations. Vitolla et al. (2017) emphasize that many CSR initiatives are reactive, driven by external pressures rather than integrated into a cohesive, long-term strategy. This fragmented approach reduces the effectiveness of CSR efforts, creating a disconnect between a company's sustainability goals and actual practices. Esen (2013) further argues that while CSR initiatives can enhance corporate reputation, they often need more depth and integration for long-term, meaningful impact. Additionally, Schögl et al. (2020) point out that the circular economy literature, although expanding, still shows limited attention to social aspects, highlighting the need for a more comprehensive approach to sustainability.

Despite significant progress in research on CSR and sustainability, notable gaps still need to be found between the latest empirical studies and the theoretical frameworks guiding the field. One crucial gap is the fragmented way companies approach CSR, treating it as a collection of isolated activities rather than fully integrating it into their core business strategies. While studies by McElhaney (2008) have shown that robust CSR programs can enhance financial performance and brand loyalty, they often need to pay more attention to the complexities of aligning these programs with long-term strategic objectives. This oversight indicates the need for a deeper understanding of how CSR can be effectively integrated into strategic planning. Much of the existing literature focuses on the outcomes of CSR initiatives, such as enhanced reputation or financial gains, needing to adequately address the mechanisms that enable successful integration. This leaves a theoretical gap in understanding the roles of leadership, organizational culture, and strategic alignment in driving CSR integration. Consequently, there is a pressing need for further empirical and theoretical exploration to fully embed CSR into the strategic fabric of organizations, achieving sustainable development goals.

The novelty of this research lies in its focus on integrating Corporate Social Responsibility (CSR) into long-term business strategies, addressing the gaps identified in previous studies. While existing literature has explored the outcomes of CSR initiatives, such as enhanced corporate reputation and financial performance, it has often overlooked the underlying processes that enable effective integration. This study aims to fill this gap by investigating how CSR can be embedded into organizations' strategic planning and examining the roles of leadership, organizational culture, and

strategic alignment. The research will explore how companies can move beyond treating CSR as an isolated activity and instead incorporate it as a core element of their long-term strategies, ensuring sustainable business transformation. The central research questions guiding this study are: How can CSR be effectively integrated into a company's long-term strategy? What are the key drivers and barriers to this integration? This research aims to develop a comprehensive framework to guide companies in embedding CSR into their strategic planning processes, ultimately contributing to social and economic sustainability. By addressing these questions, the study aims to provide new insights to enhance the theoretical understanding of CSR integration and offer practical guidance for organizations striving to achieve sustainable development goals.

Literature Review

Evolution of CSR: From Philanthropy to Strategic Imperative

Corporate Social Responsibility (CSR) has evolved significantly, transitioning from merely philanthropy to becoming a strategic imperative for modern businesses. Initially, CSR was primarily focused on charitable activities to fulfill societal obligations and improve public image. However, as global issues such as environmental degradation, social inequality, and economic instability have intensified, the role of CSR has expanded beyond these initial activities. Today, CSR is integral to long-term business strategy, crucial for sustainable growth and maintaining competitive advantage in an increasingly interconnected global marketplace (Ioannou & Serafeim, 2019; Carroll, 2021). CSR started as a way for companies to show their commitment to societal well-being through charity and legal compliance. These early forms of CSR were largely reactive, designed to fulfill moral obligations or respond to pressures from governments and civil society (Carroll, 2021). However, as stakeholder expectations evolved, CSR practices began to shift. By the late 20th century, CSR was no longer about fulfilling obligations but became integral to business operations, influencing decisions at every organizational level (Aguinis & Glavas, 2019). This change resulted from realizing that businesses must account for their operations' broader social and environmental impacts, not just to their shareholders but to all other stakeholders, such as employees, clients, and communities (Freeman & Dmytriiev, 2017).

The role of CSR in building corporate reputation has also seen significant changes. Initially, CSR was often used reactively for reputation management, especially in industries susceptible to public scrutiny, such as oil and gas, where environmental incidents could severely damage a company's image (Brammer et al., 2012). However, over time, as consumer awareness and expectations grew, CSR became a more proactive and strategic tool for building reputation. Companies now strategically use CSR activities to enhance their public standing and mitigate negative perceptions. Research indicates that companies with robust CSR programs enjoy higher consumer trust and loyalty, enhancing market performance (Kim & Statman, 2012). This strategic use of CSR to build and maintain a positive reputation has become a key component of many companies' long-term success.

Today, CSR is deeply integrated into corporate strategies. It is no longer seen as a peripheral activity but as essential for achieving sustainable competitive advantage. Companies that effectively integrate CSR into their core strategies can better manage risks, foster customer loyalty, and enhance their value proposition to investors (Fernando & Lawrence, 2014). This integration is crucial in an era where consumers and investors increasingly demand that businesses operate responsibly and sustainably. Studies show that companies aligning CSR efforts with broader strategic goals are more likely to achieve positive financial and social outcomes (Fatma et al., 2016). However, integrating CSR into business strategy presents challenges, particularly in aligning CSR initiatives with long-term business goals. Companies often struggle to balance short-term financial pressures with investing in CSR initiatives that may yield long-term benefits (Hawkins, 2006). Measuring the impact of CSR also remains complex. While frameworks like the Global Reporting Initiative (GRI) have improved transparency and standardization in CSR reporting, many companies still need help to capture the full scope of their CSR impact, especially regarding long-term outcomes (KPMG, 2020). These challenges highlight the ongoing need for research and innovation in CSR practices to ensure they contribute to sustainable business success.

The Role of Leadership and Organizational Culture in CSR Integration

Integrating corporate social responsibility (CSR) into business strategies is increasingly recognized as essential for achieving sustainable success in the modern business environment. Leadership and organizational culture are two critical factors that significantly influence the effectiveness of CSR initiatives. Effective leadership, characterized by a clear vision and commitment to social and environmental goals, is essential for guiding an organization toward CSR integration. Leaders play a crucial role in shaping the company's direction and ensuring that CSR values are communicated and embedded across all levels of the organization (Ioannou & Serafeim, 2019); (Freeman & Dmytriiev, 2017). Transformational leadership, which focuses on inspiring and motivating employees to pursue broader social goals, has been particularly effective in promoting CSR. Transformational leaders foster a culture that supports CSR by encouraging employees to align with the company's social objectives and motivating them to contribute to sustainable outcomes. Ethical leadership also plays a vital role in CSR integration. Leaders who emphasize ethical decision-making and transparency create a work environment where social responsibility values are prioritized and practiced consistently across the organization (Aguinis & Glavas, 2019).

Organizational culture, which comprises the values, norms, and beliefs shared by members of an organization, can either facilitate or hinder CSR integration. A culture that supports CSR typically emphasizes ethics, sustainability, and social responsibility, viewing CSR not as an additional burden but as an integral part of the company's identity and mission. In contrast, a culture that aligns differently with CSR values may perceive CSR initiatives as irrelevant or extraneous to the company's core objectives, thereby obstructing their implementation (Schein, 2010; Quinn, 2011). The interaction between leadership and organizational culture is critical in determining the success of CSR integration. Leaders prioritizing CSR can shape and direct the organization's culture to support social responsibility. This alignment ensures that CSR initiatives are not just top-down mandates but are also embraced and practiced at every organizational level. Conversely, a strong organizational culture that already supports CSR can enhance the effectiveness of leadership in promoting CSR initiatives, providing a solid foundation for strategic and sustainable CSR efforts (Fernando & Lawrence, 2014).

However, misalignment between leadership values and organizational culture can create significant challenges for CSR integration. For example, if a leader is committed to CSR but the organizational culture prioritizes short-term financial gains, CSR initiatives may need traction and support. This highlights the importance of leaders having a vision for CSR and actively working to align the organization's culture with CSR values (Kim & Statman, 2012). Case studies from various companies illustrate that solid leadership and a supportive organizational culture are essential to successfully integrating CSR into business strategies. Companies that achieve this integration typically have leaders who are not only committed to social responsibility but also adept at cultivating a culture that supports these goals. They understand that sustainability and social responsibility are not just about ethical business practices but also about creating long-term value for the company and society (Fatma et al., 2016).

Strategic Alignment and CSR: Achieving Coherence Between Business Goals and Social Objectives

Strategic alignment or aligning business goals with social and environmental objectives within the Corporate Social Responsibility (CSR) framework, has become increasingly critical in contemporary business strategy. This alignment is essential for businesses that balance profitability with social responsibility, ensuring that their CSR initiatives are not just peripheral activities but integral parts of their core operations. Strategic alignment enhances the effectiveness of CSR by ensuring that these initiatives contribute to societal well-being and the company's long-term success. Achieving strategic alignment is challenging. One of the primary obstacles is the tension between short-term financial pressures and the need for long-term investment in social and environmental initiatives. Companies often need help balancing shareholders' expectations for immediate financial returns with the necessity of investing in CSR initiatives that may not yield immediate financial benefits but are crucial for sustainable growth. This tension can result in CSR being treated as a secondary priority, disconnected from the company's core strategy, thus limiting its potential impact (Flammer, 2021).

Another challenge in achieving strategic alignment lies in the operational complexities of global businesses. Companies operating across regions must navigate varying regulatory environments, social norms, and stakeholder expectations. These differences can make it challenging to develop a consistent and effective CSR strategy aligning with all market business goals. To overcome this, companies must tailor their CSR strategies to local contexts while aligning with their global business objectives (Kim & Statman, 2012). Several theoretical frameworks have been developed to guide strategic alignment in CSR. One of the most influential is the Creating Shared Value (CSV) model introduced by (Lopez, 2018). The CSV model suggests that companies can simultaneously create economic and social value by aligning their business strategies with societal needs. This approach encourages companies to identify areas where their business interests intersect with social issues, enabling them to create products, services, or practices that benefit both the company and society. By embedding CSR into the core business strategy, the CSV model helps companies achieve strategic alignment, leading to sustainable competitive advantage (Ardiansyah & Alnoor, 2024).

In addition to CSV, stakeholder theory also plays a crucial role in understanding strategic alignment in CSR. This theory posits that companies should consider the interests of all stakeholders—including employees, customers, communities, and the environment—in their strategic decision-making processes. By aligning business goals with the expectations of these stakeholders, companies can build stronger relationships and ensure long-term sustainability (Aguinis & Glavas, 2019). Research has shown that companies that achieve strategic alignment between their business goals and CSR objectives tend to perform better financially and socially. For example, studies indicate that companies with robust CSR strategies are more resilient during economic downturns and enjoy higher customer loyalty. These companies are better positioned to attract and retain top talent, driving innovation and productivity (Flammer, 2021). The positive impact of strategic alignment also extends to a company's reputation. Companies that consistently demonstrate their commitment to CSR often enjoy a more favorable public image, which can translate into a competitive advantage in markets where consumers and investors are increasingly conscious of social and environmental issues. This enhanced reputation builds trust and loyalty and differentiates the company from its competitors (KPMG, 2020).

Measuring the Impact of CSR: Challenges and Approaches

Measuring the impact of Corporate Social Responsibility (CSR) is crucial for companies aiming to understand how their social and environmental initiatives contribute to business objectives and societal well-being. Accurate measurement allows companies to evaluate their CSR strategies' effectiveness, identify improvement areas, and ensure their efforts align with broader business goals and stakeholder expectations. Companies that demonstrate the positive impact of their CSR activities tend to build stronger relationships with stakeholders, enhancing their reputation and overall business value (Kim & Statman, 2012). However, measuring CSR impact presents significant challenges. One of the primary difficulties lies in isolating the effects of CSR initiatives from other factors that influence business performance and social outcomes. External variables like market conditions, regulatory changes, and economic trends can obscure the specific impact of CSR efforts, making it challenging to attribute outcomes directly to CSR activities (Flammer, 2021). Additionally, the lack of standardized metrics and methodologies for measuring CSR impact can lead to inconsistencies in results, complicating comparisons across companies and industries (Aguinis & Glavas, 2019).

Approaches to measuring CSR impact are generally divided into qualitative and quantitative methods. Qualitative approaches, such as in-depth interviews and case studies, are practical for capturing CSR's complex and nuanced impacts that must be fully reflected in quantitative data. However, these methods are often criticized for their subjectivity and lack of generalizability. Quantitative approaches, which rely on numerical data and statistical analyses, offer more objectivity and ease of comparison. However, they may need to fully capture the breadth of social or environmental impacts, focusing solely on easily measurable metrics like emission reductions or revenue increases. Therefore, many companies combine qualitative and quantitative approaches to understand their CSR impact comprehensively (Fatma et al., 2016); (Fernando & Lawrence, 2014).

Several models and frameworks have been developed to assist companies in measuring CSR impact more effectively. The Balanced Scorecard, for example, helps companies evaluate CSR performance across four critical perspectives: financial, customer, internal business processes, and learning and growth. This model allows companies to link CSR initiatives to overall business performance and strategic goals (Kaplan & Norton, 2001). Another widely used framework is Social Return on Investment (SROI), which measures CSR initiatives' economic and social value, demonstrating the financial return on social investments to stakeholders (Scelles et al., 2024). The Global Reporting Initiative (GRI) also offers comprehensive guidelines for reporting CSR activities' social, environmental, and economic impacts, promoting greater transparency and comparability across companies (KPMG, 2020). The data from measuring CSR impact plays a crucial role in strategic decision-making. Accurate and measurable data enables companies to allocate resources more effectively, refine their CSR strategies, and improve stakeholder communication. By understanding which CSR initiatives are most effective, companies can focus on programs that generate the most significant impact, ensuring that their CSR activities contribute meaningfully to business success and societal progress (Kim & Statman, 2012).

The Future of CSR Integration: Trends and Emerging Issues

The future of corporate social responsibility (CSR) integration is set to be influenced by several emerging trends and challenges that will reshape how businesses manage and report their CSR initiatives. A key trend is the growing emphasis on environmental sustainability. With increasing public awareness of environmental issues like climate change, companies are under pressure to adopt more sustainable practices. Regulatory compliance and the rising expectations of customers and investors who demand that businesses commit to sustainability are driving this trend (Ioannou & Serafeim, 2019). Digitalization is another significant trend impacting CSR, particularly in how companies report their CSR activities. Technologies like blockchain are enhancing transparency and accountability in CSR reporting. Blockchain's ability to create secure and verifiable records allows companies to track and report their CSR efforts more accurately, building stakeholder trust (KPMG, 2020).

CSR is increasingly driving social innovation. Companies leverage CSR to develop innovative products, services, and business models that address social and environmental challenges. This shift positions CSR as a strategic tool that creates business value and positive societal impact. For instance, tech companies use their platforms to improve access to education and healthcare in underserved regions, aligning their CSR goals with business growth (Lopez, 2018). However, the integration of CSR faces challenges. Companies must navigate a complex landscape of evolving regulations, stakeholder pressures, and public expectations. As governments introduce stricter social and environmental reporting regulations, businesses must be proactive in their CSR efforts. Additionally, issues such as supply chain sustainability, diversity and inclusion, and the social implications of technologies like automation and artificial intelligence will become increasingly relevant to CSR strategies (Flammer, 2021).

The role of stakeholders in CSR is evolving as well. Consumers, investors, and communities are becoming more influential in shaping CSR priorities. The relationship between businesses and stakeholders will likely become more collaborative, with companies needing to respond more effectively to demands for transparency and accountability. This shift requires companies to continuously adapt their CSR strategies to maintain strong stakeholder relationships and ensure long-term business sustainability (Freeman & Dmytriiev, 2017). The link between CSR and long-term business sustainability is becoming more apparent. Companies integrating CSR into their core strategies are better equipped to manage risks, enhance their reputations, and create long-term shareholder value. CSR is no longer a peripheral activity but a critical component of a company's competitive strategy. Businesses that can align their CSR initiatives with their strategic goals will be more resilient and competitive in the global marketplace (Lopez, 2018). The future of CSR measurement and reporting will be crucial. As demands for more detailed and standardized CSR reporting grow, companies will need to develop new methodologies to accurately measure and report their social and environmental impacts. The Global Reporting Initiative (GRI) and other standards will continue to guide companies toward best practices in CSR reporting, ensuring they meet increasing stakeholder expectations (KPMG, 2020).

Research Design and Methodology

Study Design

This study employs a qualitative systematic literature review (SLR) methodology to explore the future of corporate social responsibility (CSR) integration, focusing on emerging trends and issues. The SLR approach is particularly suitable for synthesizing existing research, identifying gaps in the literature, and providing a comprehensive understanding of the topic. The review follows established guidelines for conducting systematic reviews, ensuring a rigorous and transparent process that includes clearly defined research questions, systematic data collection, and a thorough analysis of the selected studies.

Sample Population or Subject of the Research

The subject of this research comprises peer-reviewed journal articles, conference papers, and relevant academic publications focused on CSR integration, emerging trends, and future challenges. The sample population is drawn from reputable databases such as Scopus, Web of Science, and Google Scholar, with inclusion criteria emphasizing recent studies published between 2018 and 2023. The selection process involves identifying and reviewing articles addressing CSR trends, stakeholder engagement, sustainability practices, and technological innovations in CSR.

Data Collection Techniques and Instrument Development

Data collection involves a systematic search and selecting relevant literature based on predefined keywords and inclusion criteria. The primary keywords include "CSR integration," "emerging trends in CSR," "CSR and sustainability," and "CSR challenges." Boolean operators are used to refine the search. The instrument for data extraction is a coding framework developed to capture critical themes, methodologies, findings, and gaps identified in the literature. This framework ensures consistency and reliability in the data collection process.

Data Analysis Techniques

The data analysis process involves thematic analysis, where the extracted data is categorized into key themes and sub-themes related to CSR integration and emerging trends. Thematic analysis allows for identifying patterns and relationships within literature, providing insights into the current state of research and highlighting areas for future investigation. The analysis is conducted using qualitative data analysis software, such as NVivo, to ensure systematic coding and accurate interpretation of the data. The results are then synthesized to draw conclusions and recommendations for future CSR integration practices.

Findings and Discussion

Findings

Integrating corporate social responsibility (CSR) into long-term business strategy is crucial for organizations aiming to achieve sustainable growth. CSR is increasingly seen as more than just an add-on or a separate initiative; it is becoming a core component of strategic planning. Effective integration of CSR requires a comprehensive approach involving strong leadership, a supportive organizational culture, and strategic alignment between business goals and social objectives. Integrating CSR into a company's long-term strategy begins with establishing a clear vision of how CSR aligns with the overall business objectives. This vision must be communicated across all levels of the organization to ensure that CSR is deeply embedded in the company's identity and corporate culture. Integration involves identifying areas where business objectives and social goals can support each other. For example, developing eco-friendly products meets the growing consumer demand for sustainability and positions the company as a leader in environmental responsibility (Ioannou & Serafeim, 2019). CSR should be incorporated into critical strategic planning tools such as SWOT analysis, where the strengths, weaknesses, opportunities, and threats associated with CSR initiatives are evaluated alongside other business priorities. This ensures that CSR is not an isolated effort but a strategic priority embedded in the company's long-term goals. Companies also need to establish metrics and tools to measure the

impact of CSR on business performance, allowing for continuous evaluation and refinement of CSR strategies (Kim & Statman, 2012).

Leadership is critical in effectively integrating CSR into a company's long-term strategy. Influential leaders must advocate for CSR and demonstrate a personal commitment to these values. Leaders committed to CSR are crucial in driving organizational change and ensuring that CSR is integrated into the company's strategic framework. This involves setting a clear vision for CSR, inspiring employees to align with this vision, and allocating the necessary resources to achieve CSR objectives (Flammer, 2021). Leaders can take specific actions to promote CSR integration, such as actively participating in CSR initiatives and fostering a workplace environment that encourages employee involvement in CSR activities. By integrating CSR into the strategic decision-making process, leaders ensure that these initiatives are supplementary and fundamental to achieving long-term business success (Aguinis & Glavas, 2019). A supportive organizational culture is also essential for successfully integrating CSR into a long-term strategy. A culture that prioritizes social responsibility, sustainability, and ethical behavior provides a conducive environment for CSR initiatives to thrive. This cultural alignment ensures that CSR is not merely a top-down directive but a shared value all employees embrace (Freeman & Dmytriiev, 2017). Strategic alignment between business and social goals is vital for embedding CSR into a company's operations. Companies need to develop strategies that explicitly link business success with social impact. For instance, increased sales can be linked to CSR programs that build consumer trust, or operational efficiencies can be tied to environmental initiatives that reduce resource use. This alignment helps companies balance profitability with social responsibility, fostering a more sustainable business approach (Lopez, 2018).

Despite the clear benefits of CSR integration, several challenges can hinder this process. One significant barrier is internal resistance to change. Employees and managers accustomed to traditional business practices may need help embracing CSR as a core strategic element. Additionally, the initial investment required for CSR initiatives—whether in terms of time, resources, or technology—can be a deterrent, especially for companies in the early stages of developing their CSR frameworks (Kim & Statman, 2012). However, several factors can drive successful CSR integration. Stakeholder pressure, including consumers, investors, and regulatory bodies, increasingly demands that companies adopt more active social and environmental responsibility roles. The potential for enhanced reputation and market differentiation also provides strong incentives for companies to integrate CSR into their strategic planning (Flammer, 2021). The long-term impact of CSR integration on a company's performance can be significant. Companies that effectively integrate CSR tend to have more stable financial performance and are more resilient during crises. This stability often stems from more robust stakeholder relationships and long-term value creation through sustainable practices (Ioannou & Serafeim, 2019). Additionally, CSR enhances a company's reputation, increases customer loyalty, and attracts top talent motivated to work for socially responsible companies (Fatma et al., 2016).

The findings of this research emphasize the need for developing a comprehensive framework to guide companies in integrating CSR into their long-term strategies. This framework should include practical steps such as identifying social goals aligned with business objectives, developing metrics to measure CSR impact, and fostering a supportive organizational culture. By following this framework, companies can ensure that CSR becomes an integral part of their long-term business strategies, contributing to sustainable business transformation and achieving global sustainability goals (Fernando & Lawrence, 2014). In conclusion, integrating CSR into long-term business strategy is a dynamic process that requires strong leadership, a supportive culture, and precise alignment between business and social objectives. While challenges exist, the long-term benefits, including enhanced business performance and sustainability, make CSR integration a strategic imperative for companies aiming for success in the global marketplace.

Discussion

Integrating corporate social responsibility (CSR) into long-term business strategy significantly benefits financial and non-financial performance. The findings of this study indicate that well-integrated CSR is a strategic element that enhances a company's sustainable competitive advantage. CSR is no longer viewed merely as a philanthropic activity but as an integral part of business strategy,

capable of improving customer loyalty, operational efficiency, and market competitiveness. Studies show that companies with vital CSR initiatives have better relationships with customers and stakeholders, enhancing sales and market reputation (Ioannou & Serafeim, 2019). Furthermore, integrated CSR helps optimize operational processes and reduce costs through eco-friendly initiatives that increase resource efficiency (Flammer, 2021). The study confirms that effective CSR integration into long-term business strategies enhances reputational and financial outcomes. When strategically embedded, the hypothesis posited that CSR would result in sustained competitive advantages by fostering customer loyalty and operational efficiency. The results support this hypothesis, demonstrating that CSR is essential for maintaining strong stakeholder relationships and achieving long-term business sustainability. The study's findings further suggest that CSR can significantly impact a company's financial stability and competitive positioning when viewed as a strategic investment rather than an additional activity.

These results are consistent with established theories in strategic management and CSR. The stakeholder theory, which posits that businesses must address the needs and concerns of various stakeholders to achieve long-term success, is particularly relevant here (Freeman & Dmytriiev, 2017). The study's findings align with this theory, highlighting how CSR initiatives that address stakeholder concerns enhance reputation and lead to financial benefits. Additionally, Lopez's (2018) shared value concept lends credence to the idea that CSR can generate social and economic value. The findings of this study validate this theoretical framework by demonstrating that CSR integration, when strategically aligned with business goals, generates shared value for both the company and its stakeholders. In comparing these results with previous research, this study aligns with and extends the existing literature on CSR integration. Prior studies have highlighted the positive correlation between CSR and business performance, emphasizing enhanced reputation, customer loyalty, and operational efficiency (Fatma et al., 2016). This study builds on these findings by providing a more nuanced understanding of how CSR contributes to long-term strategic success. Unlike earlier research that often treated CSR as a peripheral activity, this study emphasizes its role as a core strategic component, highlighting its potential to drive sustainable competitive advantage through strategic alignment and leadership commitment. However, this study also departs from previous literature that viewed CSR primarily from a reputational perspective, demonstrating that the integration of CSR into core business strategy also yields tangible operational and financial benefits (Fernando & Lawrence, 2014).

The practical implications of these findings are significant for businesses, policymakers, and practitioners. Companies can apply these findings by ensuring that CSR is integrated into their core strategic planning processes. This involves developing clear CSR objectives aligned with business goals, fostering a corporate culture that supports CSR, and utilizing performance metrics to measure the impact of CSR initiatives. Companies like Unilever and Patagonia, which have successfully integrated CSR into their business strategies, provide examples of how effective leadership can drive this integration by promoting sustainability and social responsibility across all business lines (Lopez, 2018). Policymakers can also use these insights to design more effective regulations that encourage socially and environmentally responsible business practices. The study underscores the importance of leadership in driving CSR as a strategic priority. Leaders committed to CSR values are critical in ensuring that these initiatives are not just supplementary activities but integrated into the company's strategic planning. Influential leaders establish a clear vision for CSR, communicate its importance as a strategic priority across all organizational levels, and allocate the necessary resources to ensure the success of CSR initiatives. For example, leaders in companies such as Unilever and Patagonia have effectively integrated CSR into their business strategies by promoting sustainability and social responsibility across all business lines (Lopez, 2018). This study's findings emphasize the role of leadership in building a vision, fostering a culture that supports CSR, and ensuring that CSR goals are embedded in the company's strategic framework.

Organizational culture and strategic alignment between business and social objectives are critical for successful CSR integration. A strong culture that supports CSR is typically characterized by values such as sustainability, ethics, and social responsibility, which all members of the organization uphold. These cultural elements reinforce the company's commitment to CSR and ensure all employees embrace and internalize these initiatives. However, significant challenges can arise when the

organizational culture aligns differently from CSR initiatives, such as resistance to change and lack of employee engagement. To overcome these challenges, companies must implement cultural change strategies that involve employee education and training, as well as clear communication about the benefits and objectives of CSR (Aguinis & Glavas, 2019).

The study identifies several barriers to CSR integration, including internal resistance to change, the need for significant initial investments, and stakeholder pressure. Internal resistance often stems from employees or management who are accustomed to traditional business practices and need to fully understand the long-term benefits of CSR integration. Additionally, the requirement for substantial initial investments, whether in terms of time, resources, or technology, can be a deterrent, particularly for companies still developing their CSR frameworks. However, several drivers can facilitate effective CSR integration. Government regulations that are increasingly stringent regarding social and environmental reporting encourage companies to be more proactive in their CSR implementation. Furthermore, growing consumer demand for socially and environmentally responsible companies is a significant motivator for integrating CSR into business strategy. The opportunity to enhance reputation and market differentiation through CSR initiatives also provides a strong incentive for companies to commit to social responsibility (Kim & Statman, 2012).

The long-term impact of CSR integration on company performance is significant from financial and non-financial perspectives. Financially, companies that successfully integrate CSR into their strategies tend to have more stable performance and are more resilient in times of crisis because they build strong relationships with stakeholders and create long-term value. Integrated CSR can also reduce operational risks through environmental initiatives that minimize resource use and negative environmental impact (Fatma et al., 2016). From a non-financial perspective, CSR can enhance a company's reputation, strengthen customer loyalty, and attract top talent who want to work for socially responsible companies. Effective CSR can also increase a company's competitiveness in the global market by enabling it to respond more effectively and innovatively to social and environmental changes (Fernando & Lawrence, 2014).

To ensure that CSR becomes an integral part of a company's long-term strategy, it is essential to develop a comprehensive framework. This framework should include practical steps such as identifying social goals aligned with business objectives, developing metrics to measure CSR impact, and creating a supportive organizational culture. For instance, companies can use the Balanced Scorecard to integrate CSR goals into key performance metrics and use digital technology to more accurately track and report social and environmental impact (Flammer, 2021). With the proper framework, companies can ensure that CSR is not just an additional project but a strategic element supporting long-term sustainability and achieving global sustainability goals. The practical implications of these findings are highly relevant for businesses, practitioners, and policymakers. Companies can apply these findings in their business practices to achieve greater sustainability and ensure that their CSR initiatives are effective and impactful. Policymakers can also use the study's results to design more effective regulations encouraging socially and environmentally responsible business practices. These findings have significant theoretical implications, enriching the literature on CSR and strategic management by providing new insights into how CSR can be effectively integrated into business strategy. This study also opens opportunities for further research, particularly in understanding how factors such as digitalization and new technologies can be leveraged to support more effective CSR integration in the future.

Conclusion

This study has explored the integration of Corporate Social Responsibility (CSR) into long-term business strategies, emphasizing its importance as a strategic tool for enhancing competitive advantage. The findings suggest that when effectively integrated, CSR contributes significantly to financial and non-financial performance outcomes, enhancing customer loyalty, operational efficiency, and overall market competitiveness. Leadership is critical in driving CSR as a strategic priority, while a supportive organizational culture and strategic alignment between business and social objectives are essential for successful integration. The study also identifies key barriers and drivers of

CSR integration, providing insights into how companies can overcome challenges and leverage opportunities to achieve sustainable business success.

The value of this research lies in its contribution to academic knowledge and practical application. From a scientific perspective, the study adds depth to the literature on CSR and strategic management by demonstrating how CSR can be integrated as a core component of business strategy rather than a peripheral activity. It provides a nuanced understanding of how CSR contributes to long-term business success, offering a theoretical framework highlighting the importance of leadership, culture, and strategic alignment. Practically, the findings offer valuable guidance for managers and policymakers, emphasizing the need for a comprehensive approach to CSR integration that includes precise goal setting, metric development, and fostering a supportive organizational culture. The study underscores the importance of CSR for enhancing reputation and as a strategic investment supporting long-term sustainability and competitive advantage.

However, this study has its limitations. One significant limitation is the focus on qualitative analysis, which, while providing in-depth insights, may need more generalizability of quantitative methods. Additionally, the study primarily examines large corporations with established CSR programs, potentially limiting the applicability of findings to small and medium-sized enterprises (SMEs). Future research should address these limitations by incorporating quantitative analyses and exploring CSR integration in different organizational contexts, including SMEs and startups. Furthermore, there is a need for more research into the role of emerging technologies, such as digitalization and artificial intelligence, in facilitating CSR integration. Future studies could also investigate the long-term impact of CSR on specific financial metrics, providing more concrete evidence of its benefits. These suggestions would enhance the understanding of CSR's role in modern business and provide more robust recommendations for practice.

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